



# Rob Carrino

★★★★★ (91 reviews)

## Realtor (17 years experience)

Specialties: Listing Agent, Foreclosure, Short-Sale, Consulting



**Rob is president of The Short Sale Mitigation Group (SSMG) and an agent with Keller Williams Realty. SSMG is a full service nationwide short sale company, with all the resources and key/high mortgage lender contacts that has produced a 96% short sale success rate since its inception. Having been through the short sale process himself Rob knew there was a need for a Short Sale company that specialized in the unique and intricate short sale process. Just over 8 years ago he started SSMG, and since that time SSMG has worked on over 3500 short sales with a closed volume of over \$160,000,000. If you are underwater on your property and need a no cost solution to exit your property without any remaining debt, look no further.**

## Team reviews

### ★★★★★ Highly likely to recommend

**georger13**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Several months ago I was stressing about an albatross, i.e. my severely depreciated home. While the mortgage companies which held my first and second mortgage refuse to assist me as long as I continue to pay my mortgage, I looked for a solution to stop giving away my hard earned funds on something that was devalued. Thank the above that I found Rob Carrino and his team, the Short Sales Group. I personally called Rob and explained my dilemma. From the initial conversation he set my mind at ease that he and his group of professionals could assist me in my plight. I'm hear to say they did just that. If you are looking for expertise in short sale mitigation, look no further. They are the best. Rick G.



#### Response from Rob Carrino

Rick, you were a pleasure to deal with from the first phone call. Assisting a retired law enforcement official is an honor. Thank you for choosing to work with us and allowing us to serve you and your family. Godspeed.

### ★★★★★ Highly likely to recommend

**Sean Oscar**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

The Short Sale process can ONLY be accomplished by experts. Do not even attempt it without a company that has the knowledge and "bench strenght" to make it happen. It takes knowledge and an incedible amount of persistence. Rob and his crew were there for us every step of the way. What a blessing we found his company.



#### Response from Rob Carrino

It was our pleasure and privilege to assist. I know, personally, getting beyond an underwater mortgage that one is behind on is a huge relief. Playing a part in that relief is truly a wonderful experience.

### ★★★★★ Highly likely to recommend

**user5195558**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

I cannot say enough good things about my experience with Rob Carrino and his entire team. I had struggled with issues in regards to my house for over 10 years. I was finally able to reach resolution and sell my house after reaching out to Rob Carrino and his team. They were patient, kind, professional and expedient. They replied quickly with answers to my questions and were extremely easy to communicate with in regards to processes and updates. The short sale process is often overwhelming and scary to consider, but they made the entire experience so smooth and I'm thankful for their help. I know that the only reason I was finally able to get resolution on this issue and sell my house successfully is because of their help and guidance. I would refer anyone to them for help and I have complete faith that they will do their best to take care of them and also be expedient in finding a solution.



#### Response from Rob Carrino

What kind words.....wow! Thank you!! And thank you for letting us play a part in getting things back on track for you. 2017 is going to be a Great year for you!!

### ★★★★★ Highly likely to recommend

**chuxx**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob knows exactly how to accomplish and complete the sale, no matter how difficult. He is intuitive, experienced, professional, and knows how it all works. In my case, with Wells Fargo, he had to represent my interest yet get it all done in the best way possible within the time frame of everyone: seller, buyer, and lender. He even arranged the connections for the buyer to get an outstanding home loan. I changed to Rob after initially using two other Realtors, but they did not know what Rob knows, and changing to Rob was the best decision i could have made. He should get an award for the best Realtor!



#### Response from Rob Carrino

It was our Absolute privilege to work on your behalf and you were a Joy to work with. Additionally, the waiver of over 500k in underwater mortgages was a record for us! We wish you the Very best in the coming future and please look us up in a year when you are ready to buy again. We have lenders that can get you back into a new loan 366 days after the short sale closed.

### ★★★★★ Highly likely to recommend

**user64020141**

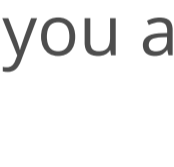
Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

I almost never provide reviews, in this case I am compelled to provide feedback on Rob and his team.

As with anything painful I procrastinated making the decision to move forward with a short sale as long as possible. I fundamentally had no real knowledge of the process or desire but reality was I had no real options available. The first meeting with Rob was not only educational but supportive. His was knowledgeable about the process not just a realtor but as person that understood both sides of the process. He and team guided me through the process not just from a business perspective but the emotional challenges associated with the process. Step by step Rob and team directed the process understood the timing and how to navigate the bank's bureaucracy. This is key, don't allow an everyday realtor to convince you anyone (realtor) can do a short sale. They must have intimate knowledge of the various banks processes, business practices and HAFA regulations and benefits.

Bottom-line, everything came to pass from timing of the sale to the relocation dollars. If you are considering a short sale you should seriously consider Rob Carrino.



#### Response from Rob Carrino

Thanks for the kind words Joel. No one knows what this is like until you have been through it. Brenda and I experienced this situation 8 years ago and were sued by lenders after foreclosure so that is what lead us to help others NOT have that happen to them. As we discussed, we have had the privilege of working with over 2000 clients since then and it was a privilege to assist you especially, as you were the consummate seller/client.

### ★★★★★ Highly likely to recommend

**vanskivers**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and his team were amazing. We did a lot of research to find a company to represent us during our Short Sale. What could have been a very difficult and overwhelming time turned out to be easy to navigate because of the daily interaction and updates from Rob and his team. Not only did they help us complete the process but they were truly invested in our wellbeing.

I would highly recommend Rob and his team to anyone contemplating a short sale or to anyone that is not satisfied with their current representation. They go above and beyond.....



#### Response from Rob Carrino

It is always a pleasure getting a homeowner a wonderful resolution However when that homeowner is a retired VET, we are Honored to have worked on your behalf. You were the consummate client and it was wonderful to work with you. Thank you for your service Roland!!!

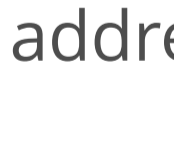
### ★★★★★ Highly likely to recommend

**lakutah**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob Carrino and his team were marvelous. We would Highly recommend his services to anyone thinking about doing a short sale. We faced several challenges, but Rob was able to address each issue and get it resolved.



#### Response from Rob Carrino

It was our pleasure Larry and we wish you the best!

### ★★★★★ Highly likely to recommend

**jbmccuin**

Sold a home

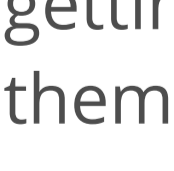
Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

On the front end of this listing, Rob was terrific. He was extremely honest and down to earth in our conversation about whether I should move forward with the short sale. I have dealt with many folks who just want to have a "business discussion," but he truly understands the process and gave me the comfort level to proceed.

Once we listed the property, we had 2 offers on the table. The first one was the better offer and the one we'd eventually take. Rob's team worked diligently on getting all the paperwork processed quickly and accurately. Their responses were immediate and they made sure that all forms were filled out in their entirety.

I was told by several friends at the beginning of this sale that it would take a good bit of time, but that wasn't the case. Rob's team made sure it moved as smooth and quickly as possible.

I can't say enough how much I appreciate the team at Rob Carrino for their help in getting this property sold. They exceeded my expectations in every way. I would recommend them to anyone!



#### Response from Rob Carrino

Julie, thanks so much for the kind words. You were SO easy to work with and it was our privilege. I wish you the very, very best in the next chapter of your life!!

### ★★★★★ Highly likely to recommend

**jeff4148**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Very professional and delivered when we least expected. Had answers quickly and was able to guide us through the process. Couldn't be happier.

We did have our ups and downs but Rob and Fiona hung in there for us and kept us moving forward.

### ★★★★★ Highly likely to recommend

**janetmbibler**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob Carrino came highly recommended and he never let me down. His knowledge and expertise along with his staff was such a great experience for me. They kept me informed, answered all my questions and concerns in a very timely manner. I was confident he would help me make the best decision. I would highly recommend him.

### ★★★★★ Highly likely to recommend

**Gloriahall050**

Sold a home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Mr Carrino and his team handle the short sale of my home. Both he and his team were professional and personable. I was kept in the loop each step of the way. All emails, phone calls and any concerns( regardless of their nature) were address with respect and genuine reassurance. This was a very stressful time for me and they supported me to the final sale of my home. I am very grateful . I would recommend Rob Carrino and his team. They know what they are doing and they get the job done. THANK-YOU

★★★★★ **Highly likely to recommend**

**cheryleharrison825**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Professional, Persistent, Creative, and Supportive. Rob Carrino and his team Julie and Brenda are the most awesome group of professionals I have ever had the pleasure of working with.

I had a very difficult short sale situation resulting from a job relocation. My house was older and located in an area full of new build. To make matters worse my mortgage was sold in the middle of the process to a very unprofessional and difficult to deal with company, As a result of the mortgage company's lack of efficiency we lost 2 potential buyers. Through all of this drama Rob's team never gave up! Even when I was starting to feel like the situation was hopeless Julie and Brenda continued to encourage me and keep me fully informed of some of the more creative strategies they were employing to try to get the property sold. When I was getting desperate and was willing to put up a lot of money to move the deal forward Rob stepped in and assured me that the number I was willing to pay was too high and to just be patient. Man was he right! I would have really put up too much money and the property STILL WOULD NOT HAVE SOLD!

Through all of the back and forth with 3 buyers, 3 mortgage companies and almost 2 years of Mission Impossible style drama, they got it DONE!

Any other company would have thrown up their hands and given up. But not the Carrino Team! These folks worked so hard for me they became like family!



**Response from Rob Carrino**

Thank you SO much Cheryl!! You were a ROCK during this whole process and the consummate professional to deal with. You handled this with grace, poise and dignity!

Thank YOU for being such a Great customer!! I wish you the best in New York and with the next chapter of your life!

★★★★★ **Highly likely to recommend**

**kbog11**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

My husband and I were in a horrible situation , we didn't how much longer my husband could continue to work to make our house payments due to some health issues , that's when I found Rob Carrino's short sales web site, it was a blessing. Mr. Carrino took the time to video chat and call us to give us the great news that him and his team could help us, that night was the first time in months that I actually slept well. From start to finish it took only 6 months, now my husband and I can breath a little easier knowing all that is behind us now. Thanks again Mr. Carrino and I would like to mention two other members of your team that were fantastic to work with, Fiona Culaguas our mortgage processor and Carmen Ware our realtor they both were fantastic to work with.



**Response from Rob Carrino**

What a privilege to work for a Veteran and his family! Thank you so much for trusting us to give back a fraction of what you have done for our country. LOVE our vets and thank you for your service and letting us work on your behalf. Godspeed!

★★★★★ **Highly likely to recommend**

**capt gsloane**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

We had a residential short sale in The Villages, FL in early 2015. I found Rob Carrino's Florida Short Sale Group on the internet. After a conversation with Rob I contracted with him to handle our sale. Rob was extraordinarily helpful to me getting the proper paperwork in place for the bank and getting the marketing underway. We had a couple of hiccups along the way as with any short sale, but overall, Rob's team performed outstandingly and got us a great deal with the bank and a happy buyer. I also need to mention that at all times communications were great and either Rob or a member of his team would answer any questions we might have had within a few minutes either by phone or online. It couldn't have been better. I would definitely recommend Rob and his team for your short sale needs regardless of location.



**Response from Rob Carrino**

I knew we would get along from the start Captain and Yours was a fun transaction!

Thank you so much for the kind words and the opportunity to serve you. I wish you the very, VERY best in your upcoming retirement. Please stay in touch sir.

★★★★★ **Highly likely to recommend**

**hemiola74**

Sold a Townhouse

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

I initially came across Rob Carrino when searching for help with a short sale. I was impressed by all of the information on his website (Georgia Short Sale Group) and reached out to him. I got a very fast response from him with a personal video recorded just for me! He helped answer all of our questions and never pressured my husband and I at all - just expressed an interest to help whenever we needed or were ready. Rob, Brenda, and Julie were so great to work with and everything went very smoothly. They were always very helpful, never made me feel like any of my questions were stupid, and quick to respond. I am so thankful that they were there to help us navigate the confusing process of our short sale. I definitely recommend talking with them to see if they are the right people to help you. I think that you will find that they are!



**Response from Rob Carrino**

Thank you for the kind words and NO question is stupid when it comes to this type of transaction as NONE of us thought we would be in this situation. Thanks for being so helpful and understanding. Blessings!!

★★★★★ **Highly likely to recommend**

**barrylindler**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob was able to use his vast experience to help us navigate the process and get the best results. We had a some early hurdles, but they were easy to overcome with Rob's guidance.



**Response from Rob Carrino**

Thanks for staying the course Barry!! You hung in there like a trooper. I wish you the VERY best in the next chapter. You will do GREAT!!

★★★★★ **Highly likely to recommend**

**hzorce**

Sold a home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and his team were absolutely professional and trusting. You get a feeling that your best friend is working for you. Him and his team were so responsive, so caring, the process so painless. I can't imagine having gone through it without Rob. He listens and he delivers! He is the best and I am so thankful I had him by my side.



**Response from Rob Carrino**

Thank you SO much for the kind words Gloria as it was our privilege and you were SO easy to work with. I was thrilled to see that you qualified for the \$10,000 seller incentive through HAFA. We are seeing that a lot these days. Your cooperation made this a simple and painless transaction - thank YOU!!!

★★★★★ **Highly likely to recommend**

**Bridget Haake**

Sold a Townhouse

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

I am extremely grateful to Rob and his whole team for successfully closing the short sale of my townhome. It was quite a roller coaster ride with many offers falling through for various reasons, much patience needed, and times of uncertainty. But through it all his team helped to reassure me and keep me moving forward. They were persistent and diligent through the whole process and worked to make sure everything was in order. I HIGHLY recommend this team. They know what they are doing and this is what they specialize in and they do their jobs with excellence.

★★★★★ **Highly likely to recommend**

**zuser20140727163728331**

Sold a Condo home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob Carrino and his team are the real deal. I started researching short selling my rental property at the end for 2014. After reading reviews I contacted Rob. He followed up with me once a month to just check in. He was not overly persistent and was extremely professional.

I finally decided in March/April I was ready to move forward. I have to say, Rob and his team were fantastic! Rob and Fiona were in CONSTANT communication and ran with everything on my behalf. I could not have been more pleased with the process and the outcome. It was a fairly painless and hassle free experience.

I would HIGHLY recommend Rob Carrino and his team!



**Response from Rob Carrino**

Thank you very much for the kind words and the opportunity to work on your behalf! It was our privilege. We appreciated your trust and your business. I wish you the very best.

★★★★★ **Highly likely to recommend**

**Kevin Paradox M**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Until last year I had never experienced a short sale. I had no idea what I was getting in to and really wasn't sure that I knew how to pick the right real estate professional to help me. But Rob and his team know how to work with buyers and banks, making a short sale a much less stressful experience. I would highly recommend Rob and his team to anyone who is selling a home, particularly ones like me who know the house will need to go through a short sale approval process.



**Response from Rob Carrino**

Thank you Kevin for taking time to write this review. It was a privilege to work with you and your family and we wish you the very best in the new chapter of your life in Virginia!

★★★★★ **Highly likely to recommend**

**JBurnettBrown**

Sold a Condo home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

I found Rob Carrino when I had tried and failed through two other real estate firms, one recommended by my lender, to list and sell my house in a short sale.

Rob very promptly responded to my request and from the moment we spoke began the mental process of "what next" until we made it official.

He as well as his staff were in constant contact with me throughout the process. The house was listed with Rob in late spring, he worked with my lender, and saw the process through to fruition by July.

I have to say, I was not the easiest client... Rob and his staff were aware of how stressful this process had already been for me, and were quick to answer my question, calm my fears, and forge ahead.

The decision to enter into the short sale process is not an easy one... and it was not a choice I would have made willingly... it was one of necessity. However, I am glad that I chose Rob Carrino and his firm to help me through this very difficult time.



**Response from Rob Carrino**

Thank you Jaqueline. It was our pleasure and I understood where you were coming from when you called. When people go through this process with companies that don't have much experience, it can wear on you. You came through with shining colors and we are grateful for the chance to work on your behalf. Blessings to you and your family.

★★★★★ **Highly likely to recommend**

**user3633713**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

My wife and I searched the Internet for a short sale expert as we knew nothing whatsoever about the process, and quite frankly a little anxious about it. When we spoke to Rob Carrino the first time he set us at ease and assured us that he would make the process as smooth as possible. Boy, did he! From the get go, Rob and his team were the most professional people we have ever met. His use of video chat is the coolest thing and my wife and I looked forward to this weekly form of communication, by keeping us in the loop. He put us in contact with a short sale realtor in the Tampa Bay Area and this too, was an amazing experience. The drone video of our home was awesome. Both organizations worked in concert and delivered a seamless offer on our house after just a few showings. Rob's administration team kept us in the loop with our lender and ensured us that they received all of the documents requested. The entire process took 4 months start to finish. We recommend Rob Carrino and Team to handle your short sale needs. Professionals to the "nth" degree!



**Response from Rob Carrino**

Thank you so much for the kind words Hal. We were amazed at how well your short sale went and how quickly it progressed. It was a worlds record for sure : )) It was a pleasure and privilege to work for your family. Thank you for the opportunity!!

★★★★★ **Highly likely to recommend**

**Veronica Mitchell**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

From the beginning of the process to the end the entire Carrino team walked me though each step. I never felt pushed or rushed, I can tell they we working in my best interest. I'd anyone need to sell there home I would highly recommend you call The Carrino team first you will not be disappointed. I thank each of you for making this sell a seem less process and also keeping g in constant contact though out. I cannot thank you enough.

 **Response from Rob Carrino**

It was our absolute pleasure to work on your behalf. Thank YOU for making our job so easy and being so cooperative. We wish you the Very best on the next chapter of life!!

★★★★★ **Highly likely to recommend**

**user35130993**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

If it weren't for Rob Carrino and his fantastic staff I would have never gotten through the process of Short Sale! He was so encouraging and positive through such a rough situation in not being able to keep my home. I am forever grateful and wish everyone knew about the expert work he does! Thank you isn't enough!

 **Response from Rob Carrino**

Thanks Nicole. It was so great working with you. You held up through a lot and we are grateful for the chance to serve you and your mother!!

★★★★★ **Highly likely to recommend**

**Latisha Mathis**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and his team helped me successfully through the short sale of my home. They were true professionals and guided me through this entire process. They really did all the hard work!! They responded quickly to any questions I had about the process. I really didn't think that my home would sell as fast as it did. They were able to find a buyer for my home and get my short sale approved in less than 3 months and I didn't have to pay anything out of my pocket! I highly recommend Rob and his team.

★★★★★ **Highly likely to recommend**

**user14770843**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and his team was patient and diligent while trying to sell my home. we went through numerous buyers and a few that fell through. Rob was persistent and his staff keep me inform along the way. after a long road we were able to sell my house. and I'm excited that I went with Rob Carrino and his team.

Thank you

 **Response from Rob Carrino**

Brian. You were great to deal with and we really enjoyed working on your behalf. I wish you the best!!

★★★★★ **Highly likely to recommend**

**Dick Torpey**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and his team were absolutely outstanding throughout the entire process of selling our home. Rob is thorough, efficient and became very knowledgeable about our specific neighborhood and how to market our home. Most importantly, he and his seem were in constant communication with us every step of the way. I rediscovered that selling a home can be an arduous and time consuming project but Rob did so much more than I expected to ease us through the process and on to a successful conclusion. I highly recommend Rob and his team and I know, because of my own experience with Rob, that you won't find a better agent to work with to successfully sell your home.

 **Response from Rob Carrino**

Thank you Dick. You were an absolute trooper and although your lender took longer than most, you hung in there and were always responsive. You made this challenging short sale much, much easier. Godspeed

★★★★★ **Highly likely to recommend**

**MCG61**

Sold a home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

I had the pleasure to work with Rob a couple of years ago when I thought I was going to lose my home to foreclosure. Rob's business acumen and expertise saved me from foreclosure, and in just a couple of weeks, he had a buyer for me to short sale my house. He also worked with the mortgage company so they would not come after me for the difference.

I settled to the fact I would be renting for the next 7-10 years due to my credit hits. However, now in 2015, my income has improved but my credit is still on somewhat shaky legs; I reached out to Rob to see if there was any possible way I might own a home again.

As usual, Rob and his team went into immediate action. Literally in a WEEK, I was pre-approved for a mortgage through one of his networks and have been out looking for my new home with one of his agents.

This is still surreal to me; that I am going to own again just 3 years after short selling my home.

No matter your current situation, I urge you to at least call and speak with Rob to see how he can be of service to you. And that is his attitude: How can I serve you. So very rare in today's world.

Thank you, Rob for everything you have done for me and my family.

 **Response from Rob Carrino**

Thanks Mitch!! How cool to see you moving on to the next chapter and SO quickly. It is such a pleasure and a privilege serving you and your family. Godspeed my friend!

★★★★★ **Highly likely to recommend**

**Amanda Coetzee**

Sold a home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

I found Rob and Fiona to be an absolute joy to work with during my endeavor to sell a rental property. They know the market and are truly professionals. I believe their experience was instrumental in the selling of the property.

They went way above and beyond the call of duty to help me and I highly recommend them to anyone who is looking to sell or buy a property.

★★★★★ **Highly likely to recommend**

**phillippPhillip12**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

The Rob Carrino team was instrumental in getting our property sold through a short sale. We appreciated his professionalism and expertise as he guided us through the short sale process. We would recommend him to anyone in need of a short sale.

★★★★★ **Highly likely to recommend**

**alicergray**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and his team literally held my hand through the entire process. Any questions I had was always answered in a timely manner and explained clearly. Rob and his team made what is usually a very stressful experience less stressful and not as complicated because of their experience in this business.

 **Response from Rob Carrino**

Thank you Alice! It was our privilege and our pleasure to work on your behalf. I am thrilled the outcome turned out the way it did. Thank you so much for your trust and your business. We are grateful for both. I wish you and your sister the very best in the upcoming year.

★★★★★ **Highly likely to recommend**

**mcttravel**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob Carrino and his team are the best Short Sales Specialists in Georgia. They completed a short sale that others said could not be done. They were extremely profession and knowledgeable in every aspect of the process. They even educated my mortgage company on several steps of the process. Rob is well connected in the mortgage short sale industry.

If you want a short sale representative that is going to go the long haul with you until the sale is completed then consult with Rob and his team immediately!!

 **Response from Rob Carrino**

Thank you so much for the kind words Mary. It was a long process with your lender however you were probably one of our Best clients to deal with. You always were providing Everything your lender needed in a timely fashion and your interaction with your insurance company was Incredible. We wish you the very best here in 2015!!

★★★★★ **Highly likely to recommend**

**dmorrow**

Sold a home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob successfully guided me through the short sale process of my home as I was relocating from GA to NY. Rob and his staff were knowledgeable about the process, documents were completed timely, managed the process and they communicated with the mortgage company. They did all the work. The property sold and I was able to move on with my life.

★★★★★ **Highly likely to recommend**

**madison2015@comcast.net**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob walked us through the whole process and any time we had a question was very responsive to whatever issue we brought up. I would recommend him to anyone trying to buy or sell their home.

★★★★★ **Highly likely to recommend**

**user6909932**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

I was forced to short sale my property because of situations totally out of my control. Rob and his team made a completely dehumanizing and insensitive process tolerable at least to the point that I was not suicidal.

I was completely lost and powerless and Rob and his team were patient and guided me through.

 **Response from Rob Carrino**

I know you were going through a tough time with the loss of your husband and it seemed like the whole world was crashing down however I KNOW you are on to the next chapter of life in that house down there in South GA. As we discussed, the worry is 100 times worse than what actually happens. Godspeed

★★★★★ **Highly likely to recommend**

**Tigist Lulsegd**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and His team helped me through a short sale process twice. They are very honest, knowledgeable and friendly people. I highly recommend them for buying or selling a home.

★★★★★ **Highly likely to recommend**

**robert.350**

Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and his team helped us sell our home when we were having a difficult time with our lender as well as having tax issues on the property. His patience, knowledge, and assistance with these issues made the process much easier than I had hoped. His integrity and hard work are only two of the attributes that advance this agent to the top of his industry. I recommend Rob and his team highly when selling or buying a home.

★★★★★ **Highly likely to recommend**

**Howardgarrett**  
Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob is an expert in the short sale of residential property. Rob understands the mortgage lender's process extremely well and is a valuable advocate to those attempting to sell their homes when the market value for their home is below their mortgage balance. Rob was highly professional, extremely responsive, and dealt honestly, with a high degree of integrity in our transaction. I would highly recommend Rob for this type of residential market representation.

★★★★★ **Highly likely to recommend**

**s.glenn.farris**  
Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob helped me with a short sale of our home. He is professional, motivated and an expert in the field. From the very first meeting I knew I was in good hands. He did everything that was needed and then some and exercised great patience in a negotiation that was difficult and time consuming. To say he and his team are experts is an understatement and I have no problem recommending him to anyone.

★★★★★ **Highly likely to recommend**

**mbksjunk**  
Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

I utilized Rob Carrino for a short sale a few years back. This home was purchased at the top of the market, and my only option in the short-term was to do a short sale. Rob Carrino and his team are extremely knowledgeable about the short sale process and helped me every step of the way. A lot of the administrative procedures and documentation required for a short-sale approval were completed with ease using this team, and I felt almost no stress throughout the entire process. More important than that, the process was so quick! My home had a contract within a matter of days of listing, and the short sale was approved in less than 90 days. I am so thankful to Rob and his team for assisting me with this process, and making my life much easier. I would recommend them to anyone looking to sell or buy home.

★★★★★ **Highly likely to recommend**

**libertyc64**  
Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★


I was losing my home to foreclosure and Rob Carrino was able to short sale my home and prevent the foreclosure from happening to our family. I didn't know much about how it all worked. They took care of everything. The group was such a blessing to me. They really know they are doing.

★★★★★ **Highly likely to recommend**

**cbuettell**  
Sold a Condo home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

I am so glad that I found Rob Carrino and his associate Fiona on the web. Best team I could have asked for. Their level of communication was excellent, and my wife and I were very pleased with the results of their hard work.

 **Response from Rob Carrino**


It was our pleasure to help and we appreciate your patience. Your lender was a challenge.

★★★★★ **Highly likely to recommend**

**user87305148**  
Sold a home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and his team did a great job marketing and selling our home. His team always kept us informed during the process and was immediately responsive when issues or concerns came up. The Carrino team is very professional and great to work with. I would highly recommend.

 **Response from Rob Carrino**


Thank you so much Travis! It was our privilege and you were an absolute pleasure to work with. We were thrilled about the seller incentive money you received at closing. Nothing like an unexpected surprise. We have hope you have a great 2015

★★★★★ **Highly likely to recommend**

**pfedas**  
Bought a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Was extremely helpful in finding a lender for me. Honest, sincere and very professional. I would highly recommend him as a man of integrity. Communication was a priority as I walked through the process of obtaining a loan and Rob certainly guided me through it.

 **Response from Rob Carrino**


Thank you for the kind words Pam. We were thrilled to assist you and I hope you love your new home. I am glad John came through for you!

★★★★★ **Highly likely to recommend**

**greenage1**  
Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and his team worked hard over a long period of time to help me sell my home. It was an extremely difficult sale due to the condition of the home but he and his team located the right buyers and negotiated the sale. I could not be happier.

 **Response from Rob Carrino**

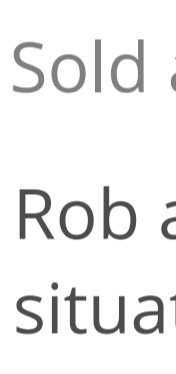
Thank you Bob and you were the consummate seller. Always response and helpful. You made the process painless and we were glad to see the debt forgiveness act get signed again this year so there will be no tax impact on the balance that was forgiven. My best to you and your family in 2015!

★★★★★ **Highly likely to recommend**

**user1859669**  
Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and his team were essential in helping us navigate the sale of our home. We were in a dire situation financially and needed to short-sell our home. His approach and expertise were crucial and I would recommend him to anyone in the same situation.

 **Response from Rob Carrino**

It was certainly a pleasure to work with you on this transaction. Any time we can assist a veteran we are Thrilled to do so. Thank YOU for your service to our country my friend. Godspeed.

★★★★★ **Highly likely to recommend**

**giss9925**  
Sold a Condo home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

has an excellent team put together.  
Will work through any roadblocks that may arise  
Knows the ins and outs of dealing with different banks and investors


Rob and his team are able to get your property marketed and sold in a reasonable amount of time

★★★★★ **Highly likely to recommend**

**toemas2119**  
Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

My experience with Rob Carrino and his staff was beyond a 5 Star rating ! Selling a house under any circumstance is a stressful time, but the care , communication and honesty from Rob made it a very good experience. The promptness of getting back to me with answers to my questions was incredibly fast ( within a few hours at most ).....The expertise of the staff explaining what documents were for and what I needed to supply was always met with smiles from them and making sure I was satisfied.... In my 30+ years of buying and selling houses , my experience with Rob was truly the " Gold Standard " .....!!!!!!

 **Response from Rob Carrino**


Tom, That review makes what we do incredibly gratifying. You were a pleasure to work with and the consummate seller. Godspeed.

★★★★★ **Highly likely to recommend**

**Lwood037**  
Sold a home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob Carrino Team is AWESOME and a BLESSING! We are very glad that we chose Rob Carrino and the Georgia Short Sale team. Rob and his team have been very personable and attentive to ALL our needs. We are very glad we chose him as our realtor. We highly recommend Rob Carrino and the Georgia Short Sale team. If we could give Rob Carrino and the Georgia Short Sale team a TEN STAR rating we would!

 **Response from Rob Carrino**

Leslie, It was our privilege to work on your behalf and we are grateful for your Trust and business. We are thrilled you can get on with your life debt free and it shocked us how much relocation money BOA provided in the end. Blessings to you as well!!!

★★★★★ **Highly likely to recommend**


**mathley**  
Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

WOW!! Rob, I cannot express my gratitude deeply enough for your help in this unbelievably trying process! You and your team are simply outstanding! You sir are a true professional and your leadership shines through in the behavior of your entire team. Never have I experienced such a professional that goes to the lengths that you do to ensure satisfaction. You are truly an expert in your field and that fact shines through at every step of the process. You were always there, always available, and always on our side. An incredible experience from start to finish. Thank you!!

For those that may read this review, Rob Carrino and his team should be your choice for your short sale situation. Rob will stand beside you, guide you, and go to bat for you wherever possible. He is an EXPERT with everything to do with a short sale. He is forward thinking and will ensure your best result. If you want the absolute best of the best, the cream of the crop, Rob Carrino and the Georgia Short Sale team is your choice. I can't speak highly enough of this man and what he and his team did for us! The bottom line is the Rob Carrino delivers!!! The Best!!!

Jim Mathley

 **Response from Rob Carrino**

Jim, What a pleasure it was working with you and your wife. How cool to learn we are originally from less than 30 miles apart in Indiana (Go Hoosiers) Thanks so much for the fishing trip you took me on in the Spring!! Stay in touch!

★★★★★ **Highly likely to recommend**

**mamilecia**  
Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob Carrino & his team were so much more than I expected in a realtor. He was a friend that told me truth and stuck by my side when things got tough and he figured out a way to make things happen. Even when I became frustrated with the last minute bank requirements, Rob Carrino sent two pep talk/spiritual cheer me video messages.(Which I appreciated & needed) The Carrino Team are definitely the BEST. I would use their services again and I already referred them to two people.


★★★★★ **Highly likely to recommend**

**roderick white**  
Sold a Single Family home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob Carrino and Keller Williams Realty are a team of professionals. No words can express how thankful we were to have stumbled across a great group of people to assist us with our short sale. The team was very attentive and they stayed diligent to the task at hand. Recently, we were able to walk away from our home of several years, with our heads held high and all Kudos goes to Mr. Carrino and his amazing team.

If anyone is looking to short sale their home we recommend you contact Mr. Carrino and his team of professionals at Keller-Williams Realty, we can assure they will do whatever is necessary to achieve positive results.

 **Response from Rob Carrino**


Yours was challenging and we did have some surprises from time to time, however your faith in us and your patience paid off in the end. Getting the additional liens PAID off (versus just being thrilled) was icing on the cake. Thanks for being such great customers!

★★★★★ **Highly likely to recommend**

**Paige Earles**  
Sold a Condo home

Local knowledge: ★★★★★  
Process expertise: ★★★★★  
Responsiveness: ★★★★★  
Negotiation skills: ★★★★★

Rob and his team were great throughout a very long and stressful process. Thanks to Rob my property was sold as a short sale instead of going into foreclosure; something I would never have been able to do on my own. Rob and his team deserve 100% credit for the successful closing of my property. Amazing job! Thank you!!

 **Response from Rob Carrino**

Paige, It was an absolute privilege to execute your short sale for you. You were a trooper and a pleasure to work with. Please let me know when you are ready to buy as we have new programs with Fannie and Freddie direct lender who can get you in a new home quicker than the industry would have you believe.